

EBCI

Vienna Initiative



Debt Restructuring and NPL Resolution

EBCI workshop

Tuesday 23 September 2014

Raiffeisen Bank International, Am Stadtpark 9, Vienna

Meeting room, ground floor

Agenda

Chair: Philip Reading, Director, Financial Markets Stability and Bank Inspections, OeNB

8.30 – 9.00 Registration and light breakfast

9.00-9.15 Opening Address

Dr. Johann Strobl (Member of the Management Board and CRO, RBI)

9.15-9.45 Session I: NPLs – the state of play in emerging Europe

NPL resolution and credit stagnation in the CESEE

James Roaf (Senior Regional Resident Representative, IMF)

Practical approaches to NPL resolution

Arne Berggren (Eusticon)

- *Bank-led restructuring: what is needed to encourage a more pro-active approach?*
- *Alternative frameworks and regulatory support for NPL resolution: what scope for 'bad banks'?*
- *Lessons from other European and emerging markets*

9.45-11.00 Session II: Obstacles for bank-led restructuring and secondary debt trading

Panel of regulators:

Damir Odak (Vice Governor, Croatian National Bank); Darko Bohnec (Vice Governor, Bank of Slovenia); Krzysztof Owczarek (KNF Poland); Corina Weidinger-Sosdean (EU Commission).

- *What support have regulators given? What more could be done?*
- *Are there sufficient incentives for sales of distressed assets?*
- *Lessons from the Eurozone periphery.*
- *Has the ECB's comprehensive assessment given fresh impetus to NPL resolution in the CESEE region?*

Comments from advisory firms:

Balazs Biro (Deloitte); Bernhard Engel (PWC); Marc Grüter (Boston Consulting).

11.00-11.20 Coffee Break

11.20-12.45 Session III: The private banks' coordination initiative

- Parent bank workout managers: Janit Daszenies (Unicredit Bank Austria), Daniel Mitteregger (RBI), and Ralf Zeitlberger (Erste).
- Subsidiary CROs: Roland Wass (CRO, Raiffeisen Banka a.d. Serbia), Christoph Schoefboeck (CRO, Erste Bank Croatia), and Damijan Dolinar (Unicredit Banka Slovenija d.d.)

12.45-13.45 Lunch Break

Chair: Davide Taliente, Partner and Head of Public Policy Practice in EMEA, Oliver Wyman

13.45-14.45 Session IV: Out-of-court private restructuring in the CESEE – guidelines for corporate restructuring in CEE

Legal aspects of the restructuring framework:

Loren Richards (Clifford Chance) and Wolfgang Höller (Schönherr Rechtsanwälte)

- *Common legal obstacles to out-of-court restructuring and interaction with insolvency laws*
- *Experience with multi-creditor restructuring in the CEE*
- *The role of restructuring principles and their application in the CEE*

Comments: Guillaume d'Escrivan (Société Generale).

14.45-15.45 Session V: Obstacles to distressed asset sales in the CESEE region

Panel of market participants:

Zach Lewy (ArrowGlobal); Gifford West (DebtX); Josh Silver (Deutsche Bank); Dilip Awtani (Houlihan Lokey); Nick Colman (KPMG); and Martin Rauchenwald (Oliver Wyman).

- *Adequate provisioning as the key enabler of transactions*
- *Tax treatment of provisions and debt sales*
- *Servicing and other infrastructure*
- *Local solutions in countries without critical mass*

15.45-16.00 Coffee Break

16.00-16.30 Session VI: The role of IFIs

Technical assistance activities and the IFIs' market engagement

Catherine Bridge (EBRD), Carl Chastenay (FinSAC, World Bank), Marta Mueller Guicciardini (IFC) and Dobrin Staikov (EBRD).

16.30-17.15 Concluding Session: next steps for the working group

Philip Reading (OeNB); Davide Taliente (Oliver Wyman); Piroska M. Nagy (EBRD); and Alexander Lehmann (EBRD)

- *Which countries should be a priority for further work?*
- *Banks' commitment to coherent restructuring principles*
- *Coordination in designating portfolios for subsequent sale at parent bank level?*
- *Next steps and action plan for the working group*
- *Communication and press release*